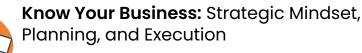




# Recommended Reads

Leadership Path Book Club Building a culture of learning is more than asynchronous training or automating a stream of email reminders. Establishing a book club program can introduce employees to new skills, keep the organization up-to-date on industry trends, and build collaborative connections across teams.

The lists below comprise OpenSesame's recommended selections for organizations incorporating a book club into their Leadership Development Program. If you haven't already, check out our Leadership Development Guide for a holistic view of how to drive internal upleveling through Learning & Development.



This Development Journey covers skill and principles like business acumen, strategic alignment and succession planning; skills most associated with the operational and strategic elements of business management.



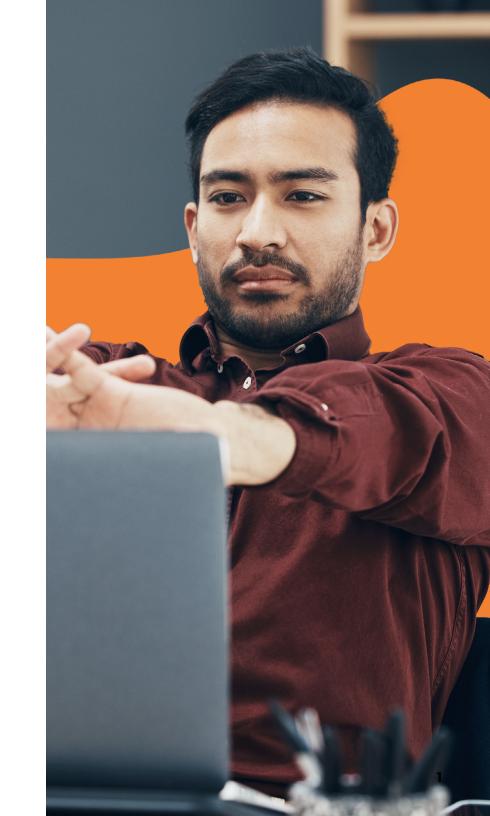
## Nurture Your People: Performance Management and Talent Development

People managers are the backbone of any organization. Courses in this path cover topics like delegation, coaching and handling difficult conversations with empathy.



## Lead Yourself: Personal Development and Leadership Excellence

This path is designed to help the individual hone their own leadership abilities for personal as well as professional growth. Example topic areas include self-awareness, resilience and building a growth mindset.





### **Know Your Business:** Strategic Mindset, Planning, and Execution

Title	Author
High Output Management	Andrew S. Grove
The Toyota Way: 14 Mgmt. Principles from the World's Greatest Manufacturer	Jeffery K. Liker
Built to Last	Jim Collins, Jerry I. Porras
Good to Great: Why Some Companies Make the Leap & Others Don't	James C. Collins
High Growth Handbook	Elad Gil
Zero to One	Peter Thiel
Made to Stick: Why Some Ideas Survive and Others Die	Chip Heath, Dan Heath
The Effective Executive: The Definitive Guide to Getting the Right Things Done	Peter F. Drucker
Shoe Dog: A Memoir by the creator of Nike	Phil Knight
Predictable Revenue: Turn Your Business Into a Sales Machine with the \$100 Million Best Practices of Salesforce.com	Aaron Ross, Marylou Tyler
The Tom Peters Seminar: Crazy Times Call for Crazy Organizations	Tom Peters
The Celebrity CEO	Ramon Ray
Marketing Lessons from the Grateful Dead: What Every Business Can Learn from the Most Iconic Band in History	David Meerman Scott, Brian Halligan



#### **Nurture Your People:** Performance Management and Talent Development

Title	Author
The New One Minute Manager	Kenneth H. Blanchard, Spencer Johnson
Sales Manager Survival Guide: Lessons from Sales' Front Lines	David Brock
No Ego	Cy Wakeman
The Five Dysfunctions of a Team	Patrick Lencioni
The One Minute Manager	Kenneth Blanchard
The Heart of a Leader	Kenneth H. Blanchard
Managing Projects (HBR 20-Minute Manager Series)	Harvard Business School Press
Extreme Ownership: How U.S. Navy SEALs Lead and Win	Jocko Willink, Leif Babin
The Coaching Habit: Say Less, Ask More & Change the Way You Lead Forever	Michael Bungay Stainer
The Art of Possibility	Rosamund Stone Zander, Benjamin Zander



### **Lead Yourself:** Personal Development and Leadership Excellence

Title	Author
As A Man Thinketh by James Allen	James Allen
7 Habits of Highly Effective People	Stephen R. Covey
Grit: The Power of Passion & Perseverance	Angela Duckworth
Mindset: The New Psychology of Success	Carol S. Dweck
Your Best Year Ever: A 5 step Plan for Achieving your Most Important Goals	Michael Hyatt
The Power of Habit: Why We Do What We Do in Life and Business	Charles Duhigg
The Essential Enneagram	David N. Daniels, Virginia A. Price
The Checklist Manifesto: How to Get Things Right	Atul Gawande
Principles	Ray Dalio
Switch: How to Change Things When Change Is Hard	Chip Heath, Dan Heath
How to Win Friends and Influence People	Dale Carnegie
The One Thing: The Surprisingly Simple Truth Behind Extraordinary Results	Gary Keller, Jay Papasan
The Power of Regret: How Looking Backward Moves Us Forward	Daniel H. Pink
Story Driven: You Don't Need to Compete When You Know Who You Are	Bernadette Jiwa
Body of Work: Finding the Thread that Ties Your Career Together	Pamela Slim

#### About OpenSesame

OpenSesame is more than a content provider—we work with our customers to help them build their most productive and admired workforces with L&D solutions that work for them. Our LMS and LXP partners are helping us remove barriers to efficiency so that learning programs are more manageable and your learners get what they need.

Have some questions about this guide or the associated resources? Want to work with our curation team on a customized approach with the OpenSesame catalog?

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